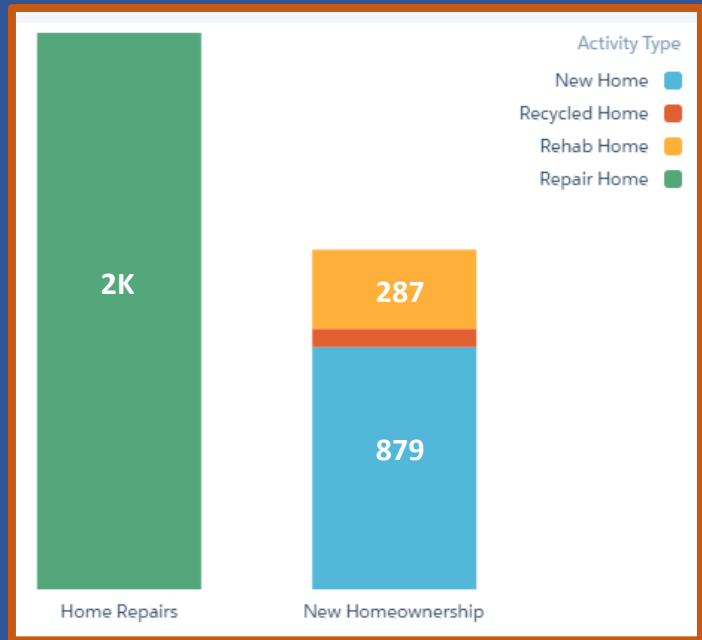


10-Year Habitat Affiliate Activity

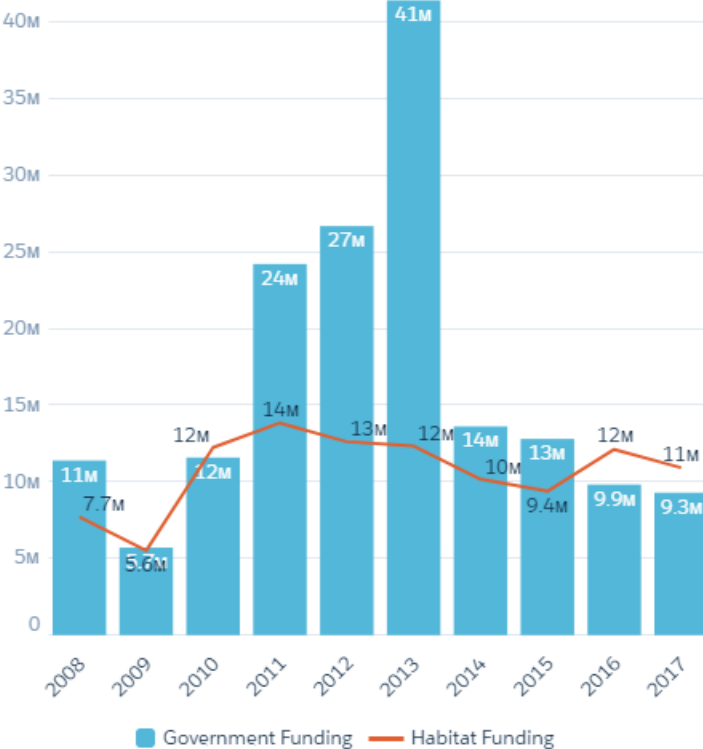
1,200+ families accessing homeownership & over 2,000 homes repaired



Data from 21 affiliates, representing approximately 75% of California data

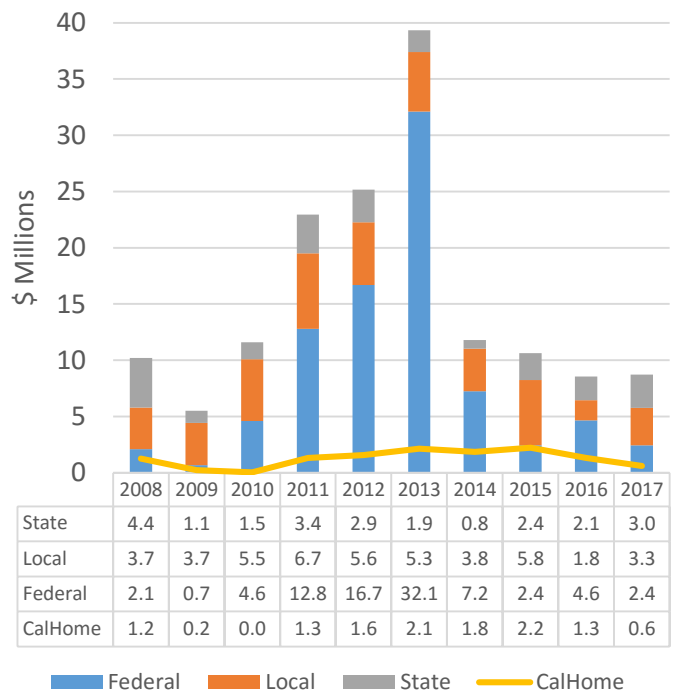
Funding Sources

In recent years, affiliate raised income has outpaced government funding



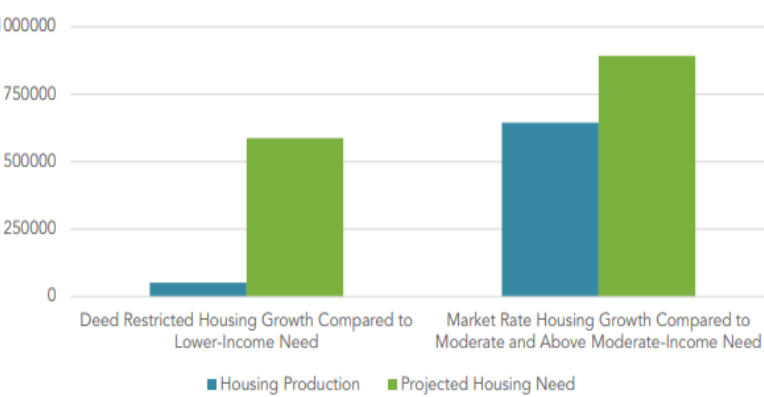
After 2013, several government sources declined in funding including CalHome

Government Funding for Habitat Affiliates



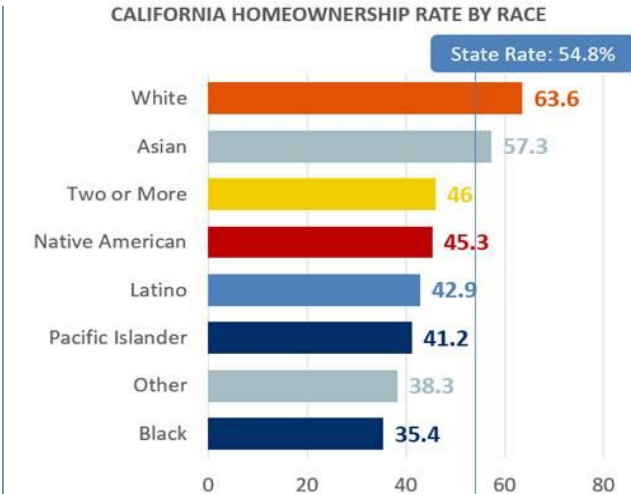
California Housing in Context

Home production is lowest for lower-income households



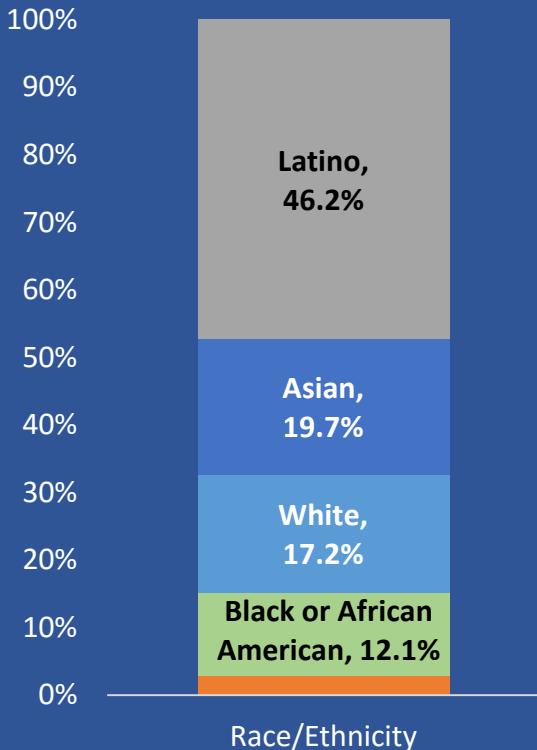
Source: California Department of Housing and Community Development, "California's Housing Future: Challenges and Opportunities", February 2018

For Latinos, homeownership rates are disproportionately low compared to population size



Source: Race Counts, Advancement Project

Latina women make up largest share of Habitat homeowners in California



Habitat Household Profile

67%

Homeowners that identify as Latino or Asian

1,300+

School-aged children housed

9.6

Average Age of Children at Move-In

36%

Percent of Single Headed Households

(Compared to only 14% of all single headed households in California are homeowners)



\$15.7M paid in property taxes over past 10 years



Top 5 Occupations

- Food Prep Worker
- Retail Salesperson
- Administrative Assistant
- Home Health Aide
- Office Clerk